

Title: Field Tech  
Location: Multiple locations, nationwide  
Reports to VP of Professional Services

## Overview

HydroPoint is looking for a motivated irrigation professional to join our Professional Services Team as a Field Technician. HydroPoint's customers contract the Professional Services Team to provide high-quality, turn-key installation services for all HydroPoint brands. A successful Field Technician will help deliver on these services by demonstrating high-quality and detailed installation, assessment, and technical support services for our customers through their assigned territory. The candidate must reside in the assigned territory and should be prepared to travel 50-75% of each month.

## Key Responsibilities

To perform this job successfully, an individual must be able to manage their schedule and complete tasks in a timely manner. Complete and comprehensive documentation of all work performed via the company's established data collection tools is critical. Good communication with HydroPoint team and with customers is also a vital element of success. The individual in this role must have a strong working understanding of smart irrigation control systems and flow management. Experience with WeatherTRAK and Baseline controllers and flow sensors is highly desired.

## Required Skills & Experience

In this position, you will use your background to install and inspect installations of HydroPoint's array of water management devices. You will also use your experience to conduct site surveys to document existing controllers, backflows, POC's and indoor mainlines. You will recommend and perform irrigation system repairs. You may train contractors on how to do site surveys and to install WaterCompass devices as part of HydroPoint's 360° Smart Water Management approach. You should also have:

- Strong Understanding of Smart Irrigation Systems programming, design, and hydraulics
- Understanding of water delivery methods (various sprinkler head types, drip systems, bubblers and high efficiency spray heads) and how it impacts smart irrigation.
- Experience installing and operating smart controllers
- Experience installing and managing flow sensors and flow sensing hardware
- Experience with, and strong understanding of, proper irrigation-related electrical troubleshooting and repair
- Experience with, and strong understanding of, proper irrigation system troubleshooting and repair
- Experience completing and documenting Irrigation Audits
- Understanding of various Points of Connection (POC), looped mainlines and leg mainlines

- Ability to use computer and mobile devices to create documents, complete surveys and communicate effectively
- Ability to clearly convey ideas, concepts, and recommendations via phone and in writing
- CRM experience is a plus
- Must be willing and able to travel 50-75% of the time
- Fluent in Spanish desired, but not required

### Other Requirements

- Valid Driver's License and ability to drive for long periods
- Vehicle in good working condition that can transport tools and product
- Ability to work on ladders and on hands and knees
- Must be able to repeatedly lift 50 pounds
- Valid Irrigation Contractors License in home state, and ability to obtain and maintain a license in all states that require it within the defined territory

### Territories

We are hiring for the following territories. It is expected that most of the work will be in the states described below, however travel to surrounding states will be necessary from time to time. Applicants should already be a resident of one of these states in each defined territory or be prepared to relocate. Relocation assistance will not be provided.

*The Mid Atlantic and Northeast Territory* is primarily Virginia, North Carolina, South Carolina, Tennessee, West Virginia, Maryland, Delaware, Pennsylvania, New Jersey, and New York.

*The Southeast Territory* is primarily Florida, Georgia, Alabama, and South Carolina.

*The South-Central Territory* is primarily Texas, New Mexico, Oklahoma, Arkansas, and Louisiana.

*The Midwest Territory* is primarily Kansas, Missouri, Illinois, Indiana, Ohio, Michigan, Wisconsin, Minnesota, Kansas, Nebraska, South Dakota, and North Dakota.

*The Northwest Territory* is primarily Washington, Oregon, Idaho, Utah, Colorado, Wyoming, and Montana.

### Background

A background in landscape and irrigation management and customer service will be key. Experience providing exceptional customer service and teamwork with coworkers will be highly beneficial.



## About HydroPoint

HydroPoint is the leader in smart water management solutions, helping companies to maximize water savings, reduce operating costs, minimize business risks, and achieve sustainability goals. An EPA WaterSense® Partner of the Year, the company combines the latest in IoT technology, data analytics, and automation to optimize irrigation, flow management, and leak detection across an entire site. HydroPoint solutions deliver visibility and control for a broad range of commercial, government, education, and community applications. Located in the San Francisco North Bay, HydroPoint has been helping the world save, and not waste, water for more than 15 years. Our mission is to make the best and most efficient use of our world's most important resource.

HydroPoint provides a competitive compensation package including salary, 401(k) retirement plan, paid time off and holidays, and comprehensive health benefits.

*HydroPoint is an Equal Opportunity Employer, committed to providing equal employment opportunities to all employees and applicants in all company facilities without regard to race, color, religious creed, sex, national origin, ancestry, citizenship status, pregnancy, childbirth, physical disability, mental and/or intellectual disability, age, military status or status as a Vietnam-era or special disabled veteran, marital status, registered domestic partner or civil union status, gender (including sex stereotyping and gender identity or expression), medical condition (including, but not limited to, cancer related or HIV/AIDS related), genetic information, or sexual orientation in accordance with applicable federal, state and local laws. This policy applies to all terms and conditions of employment, including, but not limited to, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation and training. HydroPoint participates in the E-Verify program as required by law.*

LOCAL AREA RESIDENTS ONLY PLEASE. THIS IS A FULL TIME POSITION

NO CURRENT OR FUTURE VISA SPONSORSHIP. REQUIRES LEGAL AUTHORIZATION TO WORK FOR ANY U.S. COMPANY WITHOUT CURRENT OR FUTURE RESTRICTION

HYRDOPOINT IS FOLLOWING LOCAL COUNTY AND STATE ORDIANCES IN RESPONSE TO COVID-19 PANDEMIC.